

Earth Wall Products (EWP) is a growing company in the expanding retaining wall industry. We aim to be the one-stop-shop for all grade-change solutions. We move quickly, solve high-value problems, and continually push ourselves to optimize every situation for our customers. Our typical customers include State DOT's, Heavy and Light Rail, Local Municipalities, Commercial Contractors, and others. Our retaining wall products support mainline interstate, mainline railroad, and buildings all over the US and Canada.

EWP is looking for a self-starting Technical Sales Engineer to support Sales and Engineering in the Las Vegas area.

### REQUIREMENTS

- Degrees in Civil Engineering (and Technology) Building Construction, Construction Management, or similar.
- Experience in Civil design and/or construction.
- Experience in Estimating, Schedule of Values, Billing, and/or bidding complex projects.
- Creative thinking directed towards efficient solutions in structures, prefabricated products, and on-site construction.
- Hard-working self-starter that goes the extra mile daily, not just when it fits their schedule.
- Highly organized individual who plans and executes, but successfully pivots when plans go awry.
- Strongly prudent, diligent, and focused worker who takes pride in their performance.
- Must be able to address complex problems with simple, understandable, and scalable solutions.
- Team-player that aims not to promote themselves, but further the company.
- Comfortable with quickly responding to emails and making phone calls.

### RESPONSIBILITIES

- Discover, quote, bid, and manage new projects.
- Facilitate value engineering changes from as-designed structures to structures using the products of Earth Wall Products.
- Improve processes for bidding, shipping, billing, and project management.
- Discover new business and maintain existing relationships in the Las Vegas area.
- Organize and track projects using Excel, Salesforce, and BlueBeam.

### COMPENSATION

- Upon finding the optimum candidate for this role, the Sales Engineer will be compensated with an appropriate and agreed upon salary compensation. The salary will match the skill of the individual.
- Benefits include: medical, dental and vision insurance and match 401k.
- Beyond present compensation, Earth Wall Product's growth continually allows for promotion and compensation improvement.